

NAVIGATING SHAREHOLDER SHARE TRANSFERS ON DEATH - UTILISING PUT AND CALL OPTIONS AND COMPANY SHARE BUYBACKS

In any company, the sudden death of a shareholder can lead to significant disruptions, especially if there is no clear plan for the transfer of their shares. Succession planning is fundamental for ensuring business continuity and preserving the interests of both the surviving shareholders and the deceased shareholder's estate

Several strategies and mechanisms exist to facilitate a smooth transition, including the use of put and call options and company share buybacks.

Put and Call Options

A put option gives the deceased shareholder's estate the right to sell their shares at a predetermined price (typically, market value), while a call option gives the surviving shareholders the right to buy those shares at the same predetermined price.

Shareholder protection insurance is a common tool used to fund these arrangements. It ensures that the necessary capital is available to fulfil the financial obligations under the put or call options.

These options can be structured in various ways to suit the specific needs and circumstances of the company. They provide a degree of flexibility, allowing the estate to sell the shares and the surviving shareholders to acquire them without disruptions to the company's operations.

Company Share Buybacks

Another strategy often employed in dealing with the transfer of shares is a company share buyback. This involves the company itself buying back the shares from the deceased shareholder's estate. This method can be facilitated through available company reserves or by raising capital, ensuring the ownership transition remains within the company.

Legal and Financial Considerations

In implementing the strategies discussed above, it is important that any put and call options, or company share buyback arrangements are comprehensively documented in a shareholder agreement and/or a cross option agreement.

A valuation of the company shares is also a critical aspect of the process, as it determines the price at which the shares will be bought or sold. Utilising professional valuation services can ensure fairness and accuracy in determining the value of the shares.

Conclusion

The transfer of a shareholder's shares on death is a sensitive matter that necessitates careful planning and legal foresight.

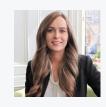
Implementing put and call options, along with company share buybacks provisions, can not only facilitate a smooth transition of ownership, but these arrangements also play a vital role in minimising conflicts, ensuring business continuity, and upholding the company's stability following the passing of a shareholder.

For further information, please get in touch with our legal team.

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